

## European businesses urge EU Institutions to avoid a rushed adoption of the Green Claims Directive

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As the final political trilogue on the Green Claims Directive approaches, **we urge policymakers not to rush its adoption. Without clear, fully harmonised, and workable rules for all stakeholders, the framework will discourage companies from communicating legitimate sustainability efforts (*greenhushing*), and diverting critical financial and human resources from sustainability innovation to compliance**, ultimately undermining the EU's goals of fostering consumer information and safeguarding the competitiveness of the European industry.

Our associations are strongly committed to advancing research and innovation to enhance the sustainability of products and production processes. **Communicating these achievements is vital to empower consumers and enable businesses to innovate and remain competitive** in an evolving global market. Both are essential drivers for accelerating the green transition.

Amid global uncertainty, companies already struggle to communicate their sustainability progress due to the ambiguities of the Empowering Consumers for the Green Transition (ECGT) Directive (applicable from September 2026). Tight compliance timelines and the risk of fragmented interpretations and enforcement undermine legal certainty and business confidence. The Green Claims Directive, based on the ECGT Directive, further adds complexity through a one-size-fits-all approach for substantiation and verification requirements.

**We have been calling for a proportionate and clear framework on green claims from its outset**, levelling the playing field for all economic operators and safeguarding businesses' competitiveness and incentive to invest. **This will also avoid short-term revisions (e.g., future Omnibus) to address inconsistencies, ambiguities or other unintended negative impacts of the Directive on businesses.**

Despite ongoing discussions to streamline and reduce the burden of the substantiation and ex-ante verification, including through a "simplified procedure", the framework remains unclear, complex, impractical and insufficiently harmonised. **As it stands, we still have strong concerns on:**

- **Disproportionate and unclear substantiation and verification requirements** that risk driving up costs and complexity, ultimately discouraging investments and communication to consumers.
- **The absence of a clear, workable and predictable simplified procedure** which immediately identifies eligible claims, avoiding that such claims are placed on an unequal footing compared to others.
- **Impractical transition periods** leading to waste generation and additional burdens.
- **Overlaps with other EU legislation** (information, chemicals, packaging, reporting, etc.).

If the above concerns are not immediately addressed, we ask policymakers not to reach a deal at any cost, therefore privileging quality over speed. All options to simplify, clarify and streamline the Green Claims Directive need to be carefully considered, for a framework that truly supports sustainable innovation, consumer and business empowerment in Europe.

We stand ready to support EU policymakers by sharing our expertise and exploring solutions to ensure a clear, predictable and practical framework for green claims.

## Signatories:



AIM, European Brands Association



A.I.S.E., International Association for Soaps, Detergents and Maintenance Products



AmCham EU, American Chamber of Commerce to the EU



Brewers of Europe



BusinessEurope



CEPI, Confederation of European Paper Industries



CLEPA | European Association of Automotive Suppliers



Cosmetics Europe



EDANA



EuroCommerce



EUROPEN - The European Organisation for Packaging and the Environment



FESI, Federation of the European Sporting Goods Industry



FoodDrinkEurope



NATRUE, the International Natural and Organic Cosmetic Association



TIE, Toy Industries of Europe



UNESDA, Soft Drinks Europe



WFA, World Federation of Advertisers